



Meet real estate's Women of Influence

*PERE showcases the achievements of 12 leaders
as part of a wider initiative by parent PEI Media to
celebrate women in private markets*

When Trish Barrigan, the former managing partner of manager Benson Elliot (currently PineBridge Benson

Elliot) succumbed to illness last year at just 47, the private real estate industry mourned for two reasons. First, it had lost a well-respected real estate practitioner; but more importantly, it lost a great female leader.

In a sector replete with the former but sorely lacking the latter, it would be a blow keenly felt by both the firm and the industry at large. However, while Barrigan's untimely passing was a dark episode, it happened at a time when many wheels have been put in motion – including those she helped to create – which will see similarly talented women at the helm, or close to it, in ways the sector did not facilitate before.

The purpose of Women of Influence, the ground-breaking initiative of PERE's parent group PEI Media, is to shine a light on this very shift in paradigms. It aims to identify the female leaders in private markets, both for their achievements as practitioners and their efforts to drive an agenda

for women that is both fairer and more equitable than before.

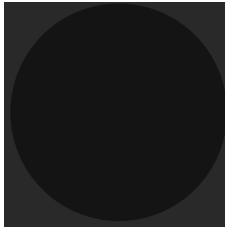
Over the coming pages, you will learn about those women who made the real estate chapter of the initiative. You will also have a taster of the achievements of those women from other asset classes who made our highlights feature on account of their efforts in both fields.

Undoubtedly, the capabilities of real estate's women are being better recognized with rewards nowadays – eight of the 12 women to make the nomination here were promoted into their roles, or founded their businesses, in the past two years. It will take many more years to see any semblance of parity with their male contemporaries, but that is evidence of progress.

In Barrigan's memory, other female private real estate leaders arranged funding for an annual scholarship at her former university, Boston College, with the express aim of finding the next generation of female bosses. It was introduced this year.

Initiatives such as these, and our Women of Influence project, help to force the agenda along. They make it unequivocal that times that must change, do change.



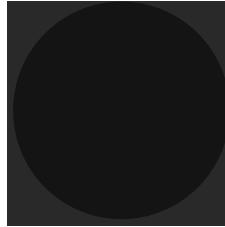


Carly Tripp
Nuveen Real Estate

for Nuveen Real Estate, Tripp leads a team of more than 200 investment professionals managing transactions as well as asset management functions. She took on the global leadership mandate in early 2021, overseeing across the world, and has helped steer the Chicago-headquartered manager to an AUM of approximately \$133 billion. This expansion has included major outlays outside the US, across the pandemic and turmoil of 2020.

In Asia, for example, Tripp and her regional leadership team were able to raise additional equity for its Asia successful in attracting new investor commitments for its European logistics strategy and increasing its industrial exposure in markets described her as a “great role model internally and externally.”

It is a reputation like that which sees her included in the Women of

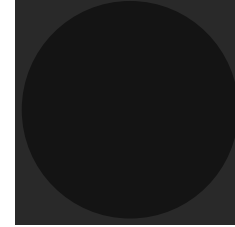


Julie Wong
BentallGreenOak

Like other top executives at BentallGreenOak, Julie Wong’s career path winds through Morgan Stanley. She cut her fundraising teeth on Morgan Stanley Real Estate Fund VII Global, a \$5 billion opportunistic vehicle, and also played a key role in the group’s principal investments in the US, Mexico and Brazil. She joined Green Oak Real Estate in 2010 shortly after it was founded by a group of Morgan Stanley alumni.

As head of capital raising and investor relations, Wong helms platform. She has raised more than \$15 billion during her tenure. In 2020, amid the hardships of covid-19, Wong’s 25-member team secured commitments despite being just eight months removed from the merger of Green Oak with Bentall Kennedy.

Wong holds a bachelor’s degree from Harvard University and an MBA from Columbia University. She is a founding member of BGO’s Asian Network as well as its Women’s Leadership Council.



Lanhee Yung
Sage Hall Partners

As an early advocate and ambassador for women in the real estate industry, Lanhee Yung co-founded 100 percent minority-owned and 50 percent woman-owned private real estate

investment committee and puts diversity at the heart of both its internal culture and external investments. She also founded the Women’s Tea at the Pension Real Estate Association (PREA) in 2015 to provide a curated networking space for women in real estate private equity and has served on the board of Women in Real Estate since its formation.

Prior to founding her own venture, Yung spent 10 years at Starwood Capital Group where she was managing director and global investor relations group. In 2018, she was recognized by *PERE* as one of the “Thirty Rainmakers in Capital Raising.”

For Yung, then, the accolades keep on coming.